

Transform and Secure


Technology Solutions For Small
and Medium-size Enterprise (SME)

Microsoft technology and
management solutions to operate
and grow your business

Microsoft Business Premium and Security
Microsoft Dynamics 365
Microsoft Surface Device
Xerox Product and Printing Management



Danquah Group



In Transform, Small and Medium Size (SME) find cost effective and secured ways to leverage Microsoft technology and platform to securely operate, manage, and grow their business

Transform brings cost effective and secured information technology and management solutions, to help small business leverage cloud platforms, business applications, and digital solutions to operate and grow their business

For Small and Medium-size Enterprise (SME), transformation is about finding cost effective ways to engaging customers, retaining workforce, and adopting the right technology platforms, business applications, and management concepts to grow and scale the business.

We bring portfolio of IT products, services, security, and expertise to help SMEs address

challenges in their business operations, project management, and organizational processes.

We help our clients to deliver better results and better performance. Our team of experts rely on their in-depth market knowledge and employ tools, analysis and techniques that empower clients to outperform their competitors.

Thanks to our ongoing partnerships with Microsoft, SYNEX, and other leading IT firms and partners, we are able to offer strategic solutions in management, technology, and cloud services to clients in major industry categories.

Microsoft Security for Small and Midsize Enterprise (SME)

Microsoft 365 Business Premium brings enterprise grade security to Small and Medium-size Enterprises

Microsoft 365 Business Premium offers comprehensive security capabilities with collaborative tools to help you run your business.



Protection against viruses-Safeguard your business against viruses, spam, unsafe attachments, suspicious links, and phishing attacks



Advanced Security-Deploy advanced security features such as Multifactor Authentication, access review, and conditional access to protect your organization against cyberattacks.



Comprehensive device management with Microsoft Intune. Apply security policies to help protect work data on company-owned and employee devices. Keep company data within approved apps. Remove business data from lost or stolen devices with Microsoft Intune.



Data Protection -Encrypt sensitive emails and restrict copying and forwarding of confidential business information with Azure Information Protection. Enable unlimited cloud archiving. Secure sensitive data and prevent data exfiltration

Let us configure your M365 Environment for integrated threat protection across your emails, devices, applications, and cloud workloads

Add-ons



Microsoft Voice

Add Microsoft Teams Phone a cloud-based phone system with advanced features



Audio Conferencing

Join Microsoft Teams meetings on the go, without an internet



Endpoint Security for Servers

Add endpoint security for Windows and Linux servers with Microsoft Defender for Business servers add-on.

Advanced Threat Protection

Get enterprise-grade endpoint security across your devices to protect against ransomware and other cyberthreats

Help protect against sophisticated threats hidden in email attachments and links, and get cutting-edge defenses against phishing attacks with Defender for Office 365

Restrict the copying or saving of company information to unauthorized apps and locations with app protection for Office mobile apps

Control who has access to company information by applying restrictions like do not copy and do not forward with Information Rights Management

Help employees securely access business apps wherever they work with conditional access, while helping prevent unauthorized access

Device Security and Management

Apply security policies to protect business data on all your devices, including iOS, Android®, and Windows PCs with mobile device management from Intune

Remotely wipe company data from lost or stolen devices with selective wipe from Intune

Configure your PCs to automatically install Office, Windows 11 and Windows 10 updates

Use simplified controls to manage policies applied to Windows 11 and Windows 10 PCs

PROTECT YOUR M365 ENVIRONMENT WITH MICROSOFT DEFENDER

Microsoft 365 Defender

An integrated solution that coordinates detection, prevention, investigation, and response across endpoints, identities, email, and applications to provide protection against sophisticated attacks.



Defender for office

Protects your organizations against malicious threats posed by email messages, links (URLs) and collaboration tools.



Defender for Endpoint

Get a unified endpoint platform for preventative protection, post-breach detection, automated investigation, and response.



Defender for Identity

Gives you identity protection on your on-premise infrastructure



Defender for Cloud App

Give you deep visibility, strong data controls, and enhanced threat protection to your cloud apps.

Proven Process for Secured Enterprise Security

We work with enterprise organizations to align their formal security program with their organizations objectives and risk appetite using frameworks such as NIST cybersecurity Framework.

We organize workshops to get better understanding of where you are in your cybersecurity maturity

VULNERABILITY ASSESSMENTS

DEPLOYMENT AND CONFIGURATIONS

TRAINING AND DEVELOPMENT

Choose from portfolio of security and compliance workshops to get insights into your IT environment

Why Microsoft Security Workshops?

- Assess your security posture and uncover risks to your current environment
- Leverage Microsoft Security Experts to assess your Microsoft environment for vulnerabilities in your cybersecurity environment.
- Receive customized reports and document your security strategy for key stakeholder
- Build a plan with actionable steps to accelerate your security journey.

Learn how to put next-generation Microsoft security tools to work for you

Learn how to build a more robust cloud security system for your hybrid and multi-cloud environment

Improve your identity security posture

Discover risks from dark data and learn how to address them



Microsoft 365 Defender

The Microsoft 365 Defender is integrated solution that coordinates detection, prevention, investigation, and response across endpoints, identities, email, and applications to provide protection against sophisticated attacks.

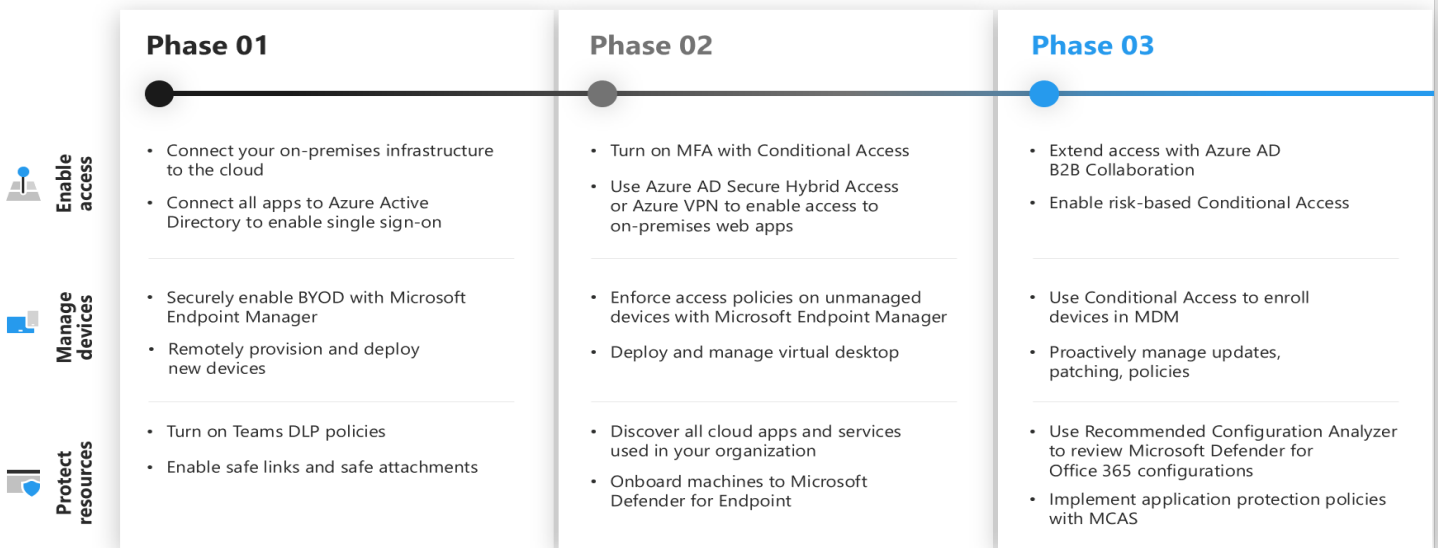
[Learn more](#)

Challenges we can help you overcome with Microsoft security



Enable Remote Work with Microsoft Security

Get started enabling secure remote work



Get M365 products with best security features to protect your enterprise IT environment

Talk to us about your licensing needs. Get free trials to assess the capabilities of these products.

Microsoft 365 Business Premium

Best for businesses that require secure, remote work solutions with everything included in Business Standard, plus advanced cyberthreat protection and device management.

Microsoft 365 E3 Enterprise Grade

Get best-in-class productivity apps combined with core security and compliance capabilities for your enterprise.

Microsoft 365 E5 Enterprise Grade

Get best-in-class productivity apps and advanced security, compliance, voice and analytical capabilities for your enterprise.

To request free trial of Microsoft 365 licenses,

Phone: (925) 468-4155

Email: sdanquah@danquahgroup.com

Identity and access management

Secure access for a connected world

Threat protection

Stop attacks with integrated, automated SIEM and XDR

Information protection

Protect sensitive data and manage insider risks with intelligence

Cloud security

Safeguard your multi-cloud resources



Microsoft Dynamics 365

Dynamics 365 is a set of intelligent business applications that helps you run your entire business and deliver greater results through predictive, AI-driven insights.

Drive more efficiency, reduce costs, and create a hyperconnected business that links people, data, and processes across your organization—enabling every team to quickly adapt and innovate



Business Central



Dynamics 365
Marketing



Sales



Customer
Service



Power
Platform

Get started

Hi, meet Business Central!

You're all set to try out our demo company, Cronus. Go explore on your own, or take a quick tour first.

[Show demo tours](#)

Activities

Sales This Month \$1,906 > See more	Overdue Sales Invoice Amount \$63,890 > See more	Overdue Purch. Invoice Amount \$49,422 > See more	Sales Invoices Predicted Overdue 0 > See more
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Ongoing Sales

Sales Quotes	Sales Orders	Sales Invoices
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Ongoing Purchases

Purchase Orders	Ongoing Purch... Invoices	Purch. Invoices... Next Week
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Payments

Unprocessed Payments	Average Collec... Days	Outstanding V... Invoices
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Camera

Incoming Documents

My Incoming Documents

Microsoft Business Central

Microsoft Dynamics 365 Business Central is a comprehensive business management solution that addresses the needs of small-to-midsize companies. It is a Microsoft's modern cloud-based ERP that connects an organizations financials, sales, purchasing, inventory, projects, service, manufacturing, and operations on one platform.

This integration ensures business continuity and empowers your teams to adapt faster, be more efficient, and productive. Dynamics 365 Business Central is designed for organizations that have outgrown their small business accounting applications such as QuickBooks, or looking for a cloud solution that connects sales, service, finance, and operations teams to adapt faster and deliver results.

Business Central eliminates data silos, automates processes, and enables users to access data to make strategic decision. It integrates with other Microsoft software and tools including Office 365, Excel, Outlook, Power BI Dashboards, Microsoft Flow, and PowerApps.

The Economic Impact of Microsoft Business Central

Study by Forrester reveals the following economic impact of using Microsoft Business Central

162%

ROI with Business Central over 3 years

<1 Year

Payback period

10%

Reduction in finance and operations hiring needs

Financial Management

Accelerate financial close, improve forecasting, and get real-time performance metrics while fostering compliance and security across subsidiaries. Business Central streamlines accounts receivables and payables and automatically reconciles accounts to close and report on financials quickly and accurately. Features in Financials include general ledger, budgets, dimension, cost accounting, multi currencies, cash management etc.

Sales

Empower your sales team to take better care of customers by establishing best practices using familiar productivity tools to manage the entire sales process from within Microsoft Outlook. Maintain an overview of your contacts and personalize your approach to each one. Record contact information for all business relationships, and specify the individual people related to each contact. Business Central Sales features include contact management, campaign management, delivery management, opportunity management, and it integrates well with Dynamics 365 Sales and Marketing application.

Project Management

Ensure successful project execution and profitability with planning, resourcing, tracking, costing, billing, accounting, and real-time intelligence. Project Management allow you to create, manage, and track customer projects using timesheets along with advanced job costing and reporting capabilities. You can develop, modify, and control budgets to ensure project profitability. You plan with precision when you manage resource levels by planning.

Supply Chain Management.

Reduce operations costs with efficient warehouse operations that help you ship orders on time and deliver on promised customer outcomes. Supply chain provides you with inventory management, purchase and sales orders and help you reduce storage cost, inefficient process leading to increased profitability.

Manufacturing

Enable proactively manufacturing operations to improve throughput, quality, and uptime, while reducing costs and delivering on customer expectations. Dynamics 365 Business Central Premium version has robust and intuitive manufacturing functionality. Business Central helps you stay ahead of the competition by providing your customers with accurate information and on-time orders. The built-in business intelligence in the system enables

Business Central is Ideal for SME business in the following industries

- ❖ Construction and Engineering
- ❖ Distributors and Wholesale
- ❖ Discreet Manufacturers
- ❖ Finance Firms
- ❖ Insurance Companies
- ❖ Professional/Consulting Services
- ❖ Software Development & Services
- ❖ Research Organizations
- ❖ Logistic Companies
- ❖ Nonprofits

We provide licensing, deployment, configuration, consulting, and training to help SMEs run and grow their business operations on Dynamics 365 Business Central

Licensing and Support

Phone: (925) 468-4155

Email: info@danquahgroup.com

<https://www.danquahgroup.com/contact/>

Microsoft Dynamics 365 Marketing



Dynamics 365 Marketing elevates customer experiences, allowing you to orchestrate personalized journeys across all touchpoints to strengthen relationships and earn loyalty.

The application works seamlessly with Dynamics 365 Sales, Dynamics 365 Customer Insights, Microsoft Teams, and other products and allows you to make faster and better decisions using the power of data and AI.

- ❖ Elevate your marketing and build profitable relationships with your customers
- ❖ Create customer journeys targeted at specific market segments
- ❖ Create engaging email and automate your email correspondence
- ❖ Get insights and analysis on your marketing efforts
- ❖ Create and manage events in your organizations

Phone: (925) 468-4155

Email: info@danquahgroup.com

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How we can work with you

We provide licensing, deployment, configuration, consulting, and training to help SMEs run and grow their business operations on Microsoft 365 Dynamics

Microsoft Dynamics 365 Sales

Microsoft Dynamics 365 Sales helps organizations better identify qualified buyers and manage those leads throughout the sales cycle. It provides extensive lead management capabilities and opportunity management. Dynamics 365 Sales enables salespeople to build strong relationships with their customers, take actions based on insights, and close deals faster.

Use Dynamics 365 Sales to keep track of your accounts and contacts, nurture your sales from lead to order, and create sales collateral. You can also create marketing lists and campaigns, and follow service cases associated with specific accounts or opportunities

Dynamics 365 Sales comes with digital selling capabilities with prebuilt intelligence that equip sales teams with adaptive guidance to better serve customers

How we can work with you

We provide licensing, deployment, configuration, consulting, and training to help SMEs run and grow their business operations on Microsoft Dynamics 365 Sales





Microsoft Surface

Empower your workforce with Microsoft Surface. Microsoft Surface offer a secure, modern management solution that enables your workforce to connect, collaborate and work from anywhere, anytime



Work anywhere, anytime like a pro with the Microsoft Surface laptops and Devices

Equipped with touchscreen, digital inking, and optional LTE Advanced Pro,¹ Surface Pro 7+ and other family of Microsoft Surface devices and accessories are the perfect lightweight solution for your workforce.



Ideal product for organization of all types and sizes:

- Banking and Finance
- Professional Services
- Government and Public Sector
- Manufacturing
- Healthcare
- Construction and Engineering



Talk to us about your laptops

The Surface Studio and Hub for working and collaboration

Transform with one finger from upright workstation to the perfect angle for inking, with the Zero Gravity Hinge

*Surface Pen sold separately.



Surface Studio 2 •

Create the Perfect Meeting Environment with the Surface Hub

Certified for Microsoft Teams



Move Surface Hub 2S with Steelcase Roam™ Mobile Stands, and unplug with the APC™ Charge Mobile Battery* for Surface Hub 2S 50"

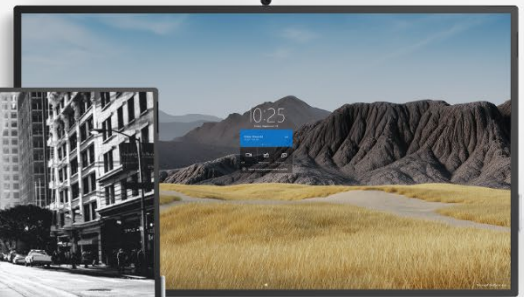
* Steelcase Roam™ Mobile Stand, Steelcase Roam™ Wall Mount, and APC™ Charge Mobile Battery (for Surface Hub 2S 50") are sold separately.

Surface Hub 2 Camera

Surface Hub 2S 85"



4K screen with incredibly high resolution and amazing graphics performance



Simultaneous inking with 20 simultaneous touch points with Surface Hub 2 Pen

Surface Hub 2S • 13



Secured Print with Xerox

We work with SMEs to leverage Xerox and HP printing technology, products, and service to manage and lower their printing cost. Xerox provides a secure environment to protect your sensitive data protecting your organization from data breach.

We offer low-cost OEM toners for HP and Xerox printers. We offer options for SME to buy or lease printers.

Talk to us about your printing needs





Get the newest products to help you print higher quality, faster, secured, be more productive, and produce higher quality

Printing for your everyday needs



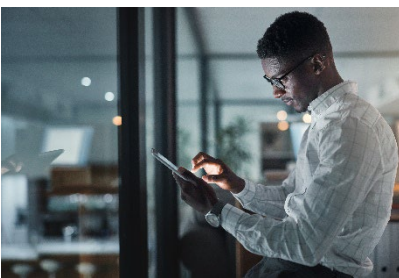
ALTALINK Series



The VISARLINK series



PRIMELINK Series



Printing Management



Document Scanning and Management



Print, scan and fax your document



Danquah Group LLC

Email: info@danquahgroup.com

Website: www.danquahgroup.com